

# Mary Mancini

## Executive Coach



**VERITY**  
CONNECT ALIGN INSPIRE

### Professional History

Mary is a Certified Executive Coach and Consultant with a diverse business career spanning over 25 years of leadership in human resources management, telecommunications, manufacturing and retail. She partners with individuals and organizations providing coaching and consulting to leaders in corporate, public, non-profit, and the small business sector. Previously, Mary was the Lead Career Consultant in an International Human Resources Consulting firm where she was recognized as a caring leader committed to providing quality client transition support.

Certified to administer several psychometric assessments including: The Birkman Method, Myers-Briggs Type Indicator (MBTI) and Hogan Leadership assessments, she supports clients in the self-reflection required for leadership and career development.

### Education & Experience

Mary holds a Bachelor of Applied Science in Applied Human Nutrition from the University of Guelph, a Graduate Certificate in Executive Coaching (CEC) from Royal Roads University, and an Associate Certified Coach (ACC) designation from the International Coach Federation.

### Coaching Approach

Verity specializes in leadership development coaching, applying an approach that identifies and builds upon people's strengths, rather than concentrating on "fixing weaknesses". We focus on the key leadership competencies and performance necessary for success within the organizational context. It is our belief that executives are often best coached by those with relevant executive experience, in addition to professional training in executive coaching techniques.

Our coaching approach is based on personal and collective (organizational) aspirations, goals and performance measures, where the coachee is responsible for his/her own learning and the coach is a resource and advisor.



### Level / Function Expertise

- Mid-Manager
- Senior Managers
- High Potentials
- Entrepreneurs
- Executives

### Coaching Focus

- Developmental Coaching
- Transition Coaching
- Leadership effectiveness
- Strategic thinking
- Motivating people and self
- Relationship management
- Career Management

### Industry & Sector Knowledge

- Financial Services
- Government & Public Sector
- Manufacturing
- Professional Services
- Real Estate, Hospitality & Construction
- Retail & Consumer Products
- Technology
- Telecommunications

### Coaching Credentials

- CEC
- ACC, ICF